

**E. Duncan Taylor**  
**Taylor Made Sales Agency**  
**Nicholasville, KY**

Duncan Taylor was born in Frankfort, KY and has since resided in Lexington. He attended the University of Kentucky. In 1976, at the young age of 20 years old, he founded Taylor Made Sales Agency, Inc., where he currently acts as President and CEO. Taylor Made Sales Agency, Inc. has grown to be one of the leading consignors of thoroughbred horses in the world. Duncan and his brothers, Ben, Frank, and Mark and partner, Pat Payne jointly oversee the divisions of Taylor Made Farm.

Mr. Taylor's life is his Faith, Family and Business. He currently serves on the Board of Directors of Keeneland, The Race for Education and TOBA.

**Personal Statement:**

*I believe that the ultimate success of any business is serving the businesses' customers well. I will advocate for listening closely to our customers who are the handicappers, racing fans and sponsors. We should develop innovative, creative, well-researched products and services --- that will exceed these customer's expectations. When we achieve this, our ultimate goal will have been met. Our horses will be worth more. I will work to make this happen.*



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